



ANDREAS  
DAGELET



Director/Owner  
Ultimate  
Performance  
Consulting™.

## One Day Sales Evolution Training

### COURSE DESCRIPTION

A one day intensive training using the latest learning technology where you can take your business to new levels of profit and improve the sales skills of you and your team.

With this training we guarantee you will experience a **minimum 20% increase** in your sales if you follow the 5 Step Sales Evolution Process exactly.

Participants will receive training in 3 key elements:

- 1. NLP Sales Evolution Process**  
Using NLP to qualify high quality prospects in just 5 minutes
- 2. Using Strategy Elicitation**  
Discover the decision making strategy of your clients
- 3. Using Values**  
Selling by understanding what is most important to your clients

Cost: \$1500+GSTpp

**Group rates: Group of 5 \$1250+GST - Group of 10+ \$1000+GST**

**Training date: 26 September, 2009 - Cleveland - Southeast Queensland - Australia**

**Call Andreas or Adam on: 0412 228 966**

**NB: This training is being run to coincide with an NLP practitioner certification training running from Sep 19-25, 2009 and can be combine with this course. Call us to find out how.**